



LATeral Thinking 2017

August

Issue #14

5 reasons to consider engaging with

Chinese visitors to Canada:

- 1. **The market is growing.** Thanks to Canada's "approved destination status" by the Chinese government in 2010, over half a million Chinese tourists visited Canada last year, and the number is expected to double by 2020.
- 2. Chinese visitors are ready and willing to **spend.** They are the <u>second largest contributor</u> of tourism dollars to the Canadian economy. China also uses different payment systems, like UnionPay. 59% of Chinese travellers to Canada say that UnionPay is necessary
 - merchants will find it worthwhile to accept

this payment method.

- 3. They want to experience local culture.

 Almost two-thirds of Chinese tourists come to
 Canada on their own and are ready to
 experience authentic culture think food,
 history and activities.
- 4. They want to see the sights. They're here to see Canada's beauty both urban and natural. In fact, "seeing beautiful sights" is the activity Chinese tourists are most looking for.
- 5. A little effort goes a long way. Attracting Chinese tourists takes more than just translating your website; it pays to understand and connect with potential visitors before they arrive. Upon their arrival, knowing even a couple of words of Chinese or having a tea pot and slippers in hotel rooms can make a difference for guests.

5 not enough?

Here's half a million reasons why you shouldn't ignore Chinese tourism

From the blog...

LAT helped YVR Airport go viral! <u>Click here</u> to read how.



Want to reach Chinese customers?

Register for our <u>online course</u>

or <u>contact us</u> to see how we can help you

LAT Multilingual Translation & Marketing Vancouver | Toronto | Montréal | Québec

Unsubscribe